

SPAIN AND PA CONNECTIONS

OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT



INVESTMENT IN PENNSYLVANIA

Spanish companies have 212 locations in Pennsylvania providing 3,185 jobs.

- ✓ 6 or 2% of these companies are manufacturers providing 376 jobs.
- ✓ Spain ranks 8th for the total number of firms and 19th for the total number of jobs in Pennsylvania.

Country	# of Firms	# of Jobs	Rank # of Firms	Rank # of Jobs
England	793	49,382	1	1
Germany	718	41,774	2	2
Canada	580	15,829	3	8
France	433	40,738	4	3
Spain	212	3,185	8	19

Data represents a minimum of 50% foreign ownership. Total number of firms may include multiple locations, but excludes retail establishments. Source: Dun & Bradstreet, July 2019.

TOP 10 SPANISH-OWNED FIRMS IN PA

- Banco Santander Sa
- Acs, Actividades De Construccion Y Servicios, Sa
- Ebro Foods, Sa
- Parques Reunidos Servicios Centrales Sa
- Grifols Sa
- Tubacex, Sa
- Almirall Sa
- Iberdrola, Sociedad Anonima
- Fusiomol Sl.
- Applus Services Sa.

■ Service

■ Manufacturing

IMPORT AND EXPORT

PA Imports from Spain Annually (in USD)

Miscellaneous Chemical Products	.....\$73,935,778
Industrial Machinery, Including Computers	..\$45,648,224
Pharmaceutical Products	.....\$40,633,743
Mineral Fuel, Oil Etc.;	
Bitumin Subst; Mineral Wax	.....\$39,444,306
Electric Machinery Etc.;	
Sound Equip; Tv Equip; Pts	.....\$28,510,128
TOTAL ALL COMMODITIES	.....\$429,057,685

Source: Wisner Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2019.

PA Exports to Spain Annually (in USD)

Mineral Fuel, Oil Etc.;	
Bitumin Subst; Mineral Wax	.....\$242,986,381
Industrial Machinery, Including Computers	..\$29,959,990
Wood And Articles Of Wood;	
Wood Charcoal	.....\$18,942,965
Optic, Photo Etc.;	
Medic or Surgical Instrments Etc	.....\$13,113,535
Iron and Steel	.....\$10,095,243
TOTAL ALL COMMODITIES	.....\$374,814,458

PENNSYLVANIA

OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT

- ✓ \$809 BILLION
GROSS DOMESTIC PRODUCT
- ✓ CUSTOMERS IN 221 COUNTRIES
- ✓ EXPORTS SUPPORT
1.6 MILLION PA JOBS
- ✓ 5,100+ FOREIGN-OWNED
BUSINESS LOCATIONS
EMPLOYING 321,000+ PEOPLE
- ✓ \$1 TRILLION+ GOODS &
SERVICES MOVING THROUGH
PA INFRASTRUCTURE
- ✓ 120+ STATE PARKS THAT
FEATURE OUR GREAT OUTDOORS



PENNSYLVANIA'S STRATEGIC LOCATION & INFRASTRUCTURE

AN ECONOMIC POWERHOUSE

Our economy is the 18th largest in the world, with a GDP that's comparable to Turkey, and larger than Saudi Arabia or Switzerland. Exports account for almost 10 percent of our GDP.

MOVING AT THE SPEED OF BUSINESS

We have the infrastructure to keep business moving with 6 international airports, 3 Class 1 railroads, 8 Foreign Trade Zones, 3 ports to the Atlantic Ocean, Gulf of Mexico, & Great Lakes.

PERFECTLY LOCATED

We are only a day away from nearly 40 percent of the U.S. population and 60 percent of the Canadian population and 4 of the 10 largest U.S. markets.

WORKING SMART. LIVING HAPPY.

Our 6.3 million-strong workforce and 12+ million consumer base is ready for you. We foster partnerships between businesses and our workforce training programs, colleges, and universities, and are among the nation's top 10 STEM job leaders. Our nearly 250 postsecondary and higher education institutions are among the best in the world, and we are home to four of the country's top 50 universities — including the nation's top-ranked business school.

For more information on locating a business operation in Pennsylvania, please contact the Pennsylvania Office of International Business Development at: +1.717.787.7190



Hyner View State Park
Clinton County, PA



12/09/2019